



# Konstantinos Porfyropoulos

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Nikaia, GR

28, January 1992

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Motivated professional with a strong background in customer service, hospitality, and sales. Adept at building relationships, managing teams, and driving sales growth. Eager to transition into business and corporate sales, leveraging my communication and problem-solving skills.

## EDUCATION

- 5th High School | Graduated 06/2010  
Nikaia, Piraeus

## WORK EXPERIENCE

### Customer Support & Salesman

Jumbo Hellas

11/2022 - 01/2023

Aigaleo

*Achievements/Tasks*

- Provided product recommendations and resolved customer issues, contributing to sales growth. Processed transactions and assisted with store operations.

### Bar Leader / Bartender

Cavo Bianco Beach Bar

04/2023 - 11/2023

Crete

*Achievements/Tasks*

- Managed a team of 5, optimized service operations, and boosted beverage sales by 20%

### Customer Support

Opap Play

05/2024 - Present

Aigaleo

*Achievements/Tasks*

- Assisted customers with betting services, delivering excellent client support.

### Combined Hospitality Experience

Various Locations

2010 - 2022

*Achievements/Tasks*

- Delivered exceptional customer service in fast-paced environments. Led bar teams, upsold products and maintained high standards of guest satisfaction.

## SKILLS

- Sales Techniques & Upselling

- Communication & Negotiation

- Problem Solving & Decision-Making

- Team Leadership

- Customer Support & Service

## PERSONAL PROJECTS

Project Name

## ORGANIZATIONS

Organization Name

## CERTIFICATES

Certificate Name

## LANGUAGES

Greek  
Native

English  
Professional Working  
Proficiency

## INTERESTS / FUTURE PLANS

Future Business School Webinar : E-learning Sales Methodology

IST College - Diploma in Marketing & Sales Management